



Hawaii Solar Energy Association  
Serving Hawaii Since 1977

## HSEA Regulatory Fundraising Campaign - 2022

HSEA humbly asks for contributions to maintain and strengthen our regulatory work before the Hawaii Public Utilities Commission at critical time for solar industry in Hawaii and abroad. Your contributions will directly help to:

- **Design a DER compensation framework for Phase 2 (year 3-10) of the Scheduled Dispatch Program (SDP)**, including new grid services and Bring Your Own Device (BYOD) level 1 and 2 programs targeted **to expand the addressable market to non-NEM tariff programs**;
- **Establish new DER tariffs, advanced time-of-use rate designs, and interconnection protocols that fairly compensate DERs** for the value they provide to the grid and unlock their full potential;
- Rapidly and effectively respond to forthcoming IRs and a PUC Decision & Order in the DER Docket (2018-0088), which **lay the foundation for a sustainable, healthy, and prosperous DER market for the next decade or more**; and
- Create, develop, and advocate for **effective new grid services programs** in the DER docket (2018-0088), the Performance-Based Regulation docket (PBR) (2018-0088), the Integrated Resource Planning docket (IGP) (2018-0165), and the Innovation Pilot Framework.

**We are targeting \$100,000 in this campaign with the proceeds going directly to pay for DER-focused, utility regulatory consulting and expertise.**

We are asking for the following suggested contributions levels:

Funder Category	Suggested Contribution
Level III	\$15,000 or over
Level II	\$10,000 to \$14,999
Level I	\$5,000 to \$9,999

### **Background Discussion:**

As you all know, our advocacy before the PUC takes significant time, expertise, and dedication of resources. Through your generous contributions, we have been able to hire consultants and recruit various members to help us in this intense and very specialized work.



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***And the results are clear:***

- In 2021, our analysis, advocacy, and final proposal in the DER Docket ***led directly to the establishment of the groundbreaking Scheduled Dispatch or Battery Bonus Program (SDP)***, which provides an upfront payment for new and existing solar customers to install new battery capacity and PV generation to address the energy resource shortfall caused by the retirement of Oahu's 180 MW coal plant.
- We made sure that ***existing NEM and NEM+ customers could participate in the SDP program, add an additional 5 kW of generation, and receive the full export credit rate on grandfathered NEM terms.***
- ***Our RESOLVE model analysis***, generously funded by leading HSEA members, shed needed light on the value of DERs to Hawaii's clean energy transition for policymakers and the utility, ***and provided the analytical justification and economic foundation for the SDP program.***
- The SDP program received national attention and put ***Hawaii's solar industry and HSEA at the forefront of using DERs to decarbonize electric grids, provide system resiliency and reliability while retiring large, centralized fossil fuel plants.***
- Our DER proposal also ***lays the groundwork for a more permanent NEM successor tariff that fairly compensates solar customers for energy exports and grid services, and provides a pathway for a sustainable and healthy rooftop solar, energy storage, and grid services market for years to come.***
- Our intervention in the PBR and IGP ***dockets assured that new utility performance mechanisms included a strong, customer-focused DER interconnection component, and that future system and distribution plans did not underappreciate the role for distributed systems going forward.***

We must continue our forceful and effective engagement and keep up the momentum while we have the opportunity. And now is the time with the SDP in need of modification, DER proposals before the PUC, and utility-scale projects being delayed or cancelled due to permitting, supply-chain, and other challenges. We must also surmount new challenges and hurdles that have appeared both here and on the mainland. Put simply, what we do over the near-term in Hawaii will have long term consequences not only for Hawaii but the expansion of the entire market for customer-centric, distributed systems.

HSEA is asking for financial contributions to strengthen its critical regulatory engagements before the Hawaii Public Utilities Commission. The Hawaii market for DERs is at an inflection



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point and multiple regulatory proceedings need to be driven to their conclusion or forcefully intervened in. With the recent announcement that PUC Chair Jay Griffin will be stepping down in June, we must intensify our efforts to “close the deal,” reinforce our gains, and fulfill the promise of a sustainable, robust, and prosperous future DER market. With so much at stake for both the local market and beyond, our advocacy over the next 12 months will set the groundwork and foundation for years to come.

***We humbly ask for your assistance as we shape the future of our market for years to come.***

***To contribute directly via Paypal, go to [www.hsea.org](http://www.hsea.org) and select the “DONATE NOW” button. An invoice/receipt and w9 will follow.***

***If you prefer to pay via mail, please make checks payable to “Hawaii Solar Energy Association – Regulatory Funding Campaign 2022” and mail your checks to: HSEA, P.O. Box 37070, Honolulu, HI 96837.***

**MAHALO!**